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STRÖER SE & Co. KGaA

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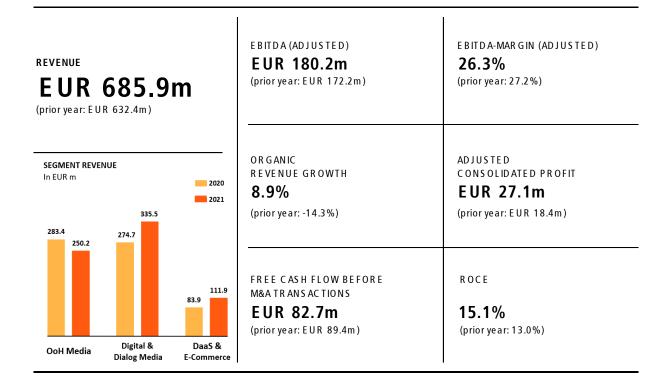
HALF-YEAR **FINANCIAL REPORT** 6M/Q2 2021

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THE GROUP'S FINANCIAL FIGURES AT A GLANCE

Continuing operations



| EUR m | Q2 2021 | Q2 2020 | 6M 2021 | 6M 2020 |
|--|---------|---------|---------|---------|
| | | | | |
| Revenue | 374.0 | 264.1 | 685.9 | 632.4 |
| EBITDA (adjusted) | 106.8 | 55.3 | 180.2 | 172.2 |
| Adjustments (exceptional items) | -0.6 | -10.6 | -3.0 | -15.3 |
| EBITDA | 106.2 | 44.7 | 177.2 | 156.9 |
| Amortization, depreciation, and impairment | -79.4 | -89.1 | -154.9 | -170.3 |
| thereof attributable to purchase price allocations and impairment losses | -12.1 | -20.4 | -22.3 | -33.1 |
| EBIT | 26.8 | -44.4 | 22.3 | -13.4 |
| Net finance income/costs | -6.7 | -8.4 | -14.1 | -14.8 |
| EBT | 20.1 | -52.8 | 8.2 | -28.2 |
| Taxes | -4.7 | 7.5 | -2.0 | 2.6 |
| Consolidated profit or loss for the period | 15.4 | -45.2 | 6.2 | -25.6 |
| Adjusted consolidated profit or loss for the period | 26.1 | -17.1 | 27.1 | 18.4 |
| Free cash flow (before M&A transactions) | 69.7 | 47.8 | 82.7 | 89.4 |
| | | | | |
| Net debt (Jun. 30/Dec. 31) | | | 620.9 | 600.2 |

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SHARES

Despite several months of lockdown due to the global COVID-19 pandemic, the German stock market generally performed well in the first half of 2021. The DAX, which comprises the 30 largest listed companies in Germany, gained almost 10% in the first three months of the year and then held steady at this level, or slightly higher, until the end of the reporting period. By comparison, the MDAX remained within a narrow range for much of the first quarter. It then accelerated and, like the DAX, was up by around 10% over the first half of the year as a whole. By contrast, the performance of Ströer shares was muted following their uptrend in 2020 and the extension of the lockdown until Easter in the Group's home market of Germany. Consequently, the shares fell by around 13% against a backdrop of relatively low trading volumes in the six-month period.



January to June 2021

Stock exchange listing, market capitalization, and trading volume

Ströer SE & Co. KGaA shares are listed in the Prime Standard of the Frankfurt Stock Exchange and are included in the MDAX. Based on the closing share price on June 30, 2021, market capitalization came to around EUR 3.8b.

The average daily volume of Ströer shares traded on Xetra was approximately 69,000 shares in the first half of 2021.

Annual shareholder meeting

The shareholder meeting for the 2020 financial year takes place on September 3, 2021. It will be held as a virtual event due to the COVID-19 pandemic. The general partner Ströer Management SE and the Supervisory Board of Ströer SE & Co. KGaA recommend to the shareholder meeting that it votes to distribute a dividend of EUR 2.00 per dividend-bearing no-par-value share.

Analysts' coverage

Ströer SE & Co. KGaA is covered by 15 analyst teams, of which nine give a recommendation of 'buy' and six give a recommendation of 'hold' in their most recent assessments. The latest broker assessments are available at <u>www.stroeer.com/investor-relations</u> and are presented in the following table:

| Investment bank | Recommendation |
|-------------------|----------------|
| J.P. Morgan | Buy |
| Nord/LB | Buy |
| Exane BNP Paribas | Buy |
| Goldman Sachs | Hold |
| Morgan Stanley | Buy |
| HSBC | Buy |
| Hauck & Aufhäuser | Buy |
| Deutsche Bank | Buy |
| Kepler Cheuvreux | Buy |
| UBS | Buy |
| Citi | Hold |
| Barclays | Hold |
| LBBW | Hold |
| Warburg Research | Hold |
| Oddo BHF | Hold |

* As at July 23, 2021.

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Shareholder structure

As at June 30, 2021, Udo Müller (founder and Co-CEO) held a total of 22.18% of the shares in Ströer SE & Co. KGaA, Dirk Ströer (member of the Supervisory Board until May 31, 2021) held 19.50%, and Christian Schmalzl (Co-CEO) held 0.05%. Based on the notifications received by the Company by the time of preparation of this report on July 26, 2021, we are aware of the following parties that hold more than 3% of the voting rights in Ströer SE & Co. KGaA: Allianz Global Investors 9.97%, Deutsche Telekom Trust e.V. 9.69%, ValueAct 6.17%, DWS Investment 4.92%, and Credit Suisse 3.44%.

The current shareholder structure can be accessed on the website at any time at <u>www.stroeer.com/investor-relations</u>.

INTERIM GROUP MANAGEMENT REPORT

This interim group management report covers the period January 1 to June 30, 2021.

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INTERIM GROUP MANAGEMENT REPORT

BACKGROUND OF THE STRÖER GROUP

Ströer is a leading German provider of out-of-home media and offers advertising customers individualized and fully integrated, end-to-end solutions along the entire marketing and sales value chain. Through its OOH+ strategy, Ströer is focusing on the strengths of the OOH business, underpinned by its related business segments Digital & Dialog Media and DaaS & E-Commerce. This combination enables the Company to continually increase recognition among customers, while its strong market presence and long-term contracts in the German market provide an excellent basis for it to capture an increasing share of a growing market over the coming years.

The Ströer Group markets and operates several thousand websites, primarily in German-speaking countries, and operates approximately 300,000 advertising media in the out-of-home segment. The portfolio includes all forms of outdoor advertising media, including traditional poster media, exclusive advertising rights at train stations, and digital out-of-home media. The Digital & Dialog Media and DaaS & E-Commerce segments support the core business. In its dialog marketing business, Ströer offers its customers wrap-around performance-based solutions ranging from location-specific or content-specific reach and interaction across the entire spectrum of dialog marketing through to transactions. And in its digital publishing business, the Company publishes premium content across all digital channels and offers one of Germany's widest reaching networks with its t-online.de and special interest sites.

The Company employs around 10,000 people at approximately 100 locations. In 2020, Ströer generated revenue of EUR 1.44b. Ströer SE & Co. KGaA is included in the MDAX index of Deutsche Börse.

MACROECONOMIC DEVELOPMENTS

The International Monetary Fund (IMF) believes that the global economy is now gradually recovering from the COVID-19 pandemic. However, although the growth forecasts for industrialized countries have improved, the prospects for numerous developing countries and emerging markets have actually deteriorated. Access to COVID-19 vaccines is crucial for many of these countries.

In the eurozone, the growth opportunities are predominantly viewed positively. The European Commission predicts growth for the euro area of 4.3% in 2021 and 4.4% in 2022. These percentages are significantly higher than those set out by the European Commission in its winter forecast in February 2021. Although growth rates within the EU will continue to vary, the economies of all member states should have returned to their pre-crisis levels by the end of 2022.

Following a lengthy period of difficulty as a result of the COVID-19 pandemic, the forecasts for the German economy are more optimistic again. The Organisation for Economic Co-operation and Development (OECD) and the Munich-based ifo Institute of Economic Research expect gross domestic product (GDP) to increase by 3.3% in 2021. The 2021 GDP growth rate anticipated by the Kiel Institute for the World Economy (IfW) is even higher at 3.9%.

FINANCIAL PERFORMANCE OF THE GROUP

Following a very challenging first quarter as a result of the COVID-19 pandemic, which particularly impacted on the Ströer Group's OOH business, Ströer was able to generate a significant increase in revenue in the second quarter thanks to falling infection rates, progress with vaccination, and the associated easing of restrictions on public life. In the second quarter, **revenue** amounted to EUR 374.0m, which was up by EUR 109.9m on the same period of 2020 (prior year: EUR 264.1m). Against the aforementioned difficult backdrop of the first quarter of 2021, contrasting with a very strong first quarter of 2020, revenue for the first half of this year totaled EUR 685.9m, a year-on-year rise of EUR 53.5m (prior year: EUR 632.4m). Organic growth came to 8.9% (prior year: -14.3%).

However, the **cost of sales** increased only slightly, by EUR 2.9m, to EUR 444.7m in the first half of 2021 (prior year: EUR 441.8m). Although the significant improvement in the operating business in the second quarter resulted in a moderate rise in costs in the half-year period, the rise was partly offset by various countervailing effects, such as shifts in the product mix and the ending of amortization on purchase price allocations. **Gross profit** totaled EUR 241.2m in the first six months of 2021 (prior year: EUR 190.5m).

The positive business performance led to higher **selling and administrative expenses**, which advanced by EUR 26.9m to EUR 230.8m in the first half of 2021. Whereas costs had been kept down at various points in the prior year due to reduced selling activity and short-time working, they went up in the reporting period, reflecting the uptrend in the operating business. Expressed as a percentage of revenue, selling and administrative expenses stood at 33.6% in the first half of the year (prior year: 32.2%) and 31.1% in the second quarter (prior year: 34.7%). **Other net operating income** rose by EUR 8.5m to EUR 10.1m in the first six months (prior year: EUR 1.7m). One of the reasons for this was that most of the loss allowances for trade receivables that had been increased in 2020 due to the COVID-19 pandemic were no longer needed in the reporting period and were therefore reversed. The **share of the profit or loss of investees accounted for using the equity method** had been adversely affected by valuation losses on the D+S 360° Group in 2020 but improved markedly to a profit of EUR 1.8m in the reporting period (prior year: loss of EUR 1.7m).

The uptrend in the second quarter was also clearly visible in the Group's earnings figures. Ströer's very satisfying **EBIT** of EUR 26.8m in the second quarter of 2021 represented a significant increase of EUR 71.2m compared with the loss of EUR 44.4m in the prior-year quarter. In the first half of this year, EBIT improved by EUR 35.7m to EUR 22.3m (prior year: loss of EUR 13.4m). The Group's **EBITDA** (adjusted) demonstrated similarly buoyant growth, advancing by EUR 51.5m to EUR 106.8m in the second quarter (prior year: EUR 55.3m). The figure for the six-month period totaled EUR 180.2m (prior year: EUR 172.2m). The return on capital employed (**ROCE**) also rose in the first half of 2021 to reach 15.1% (prior year: 13.0%), thereby making its first tentative steps back toward pre-pandemic levels.

The Group achieved a small improvement in its **net finance costs**, which amounted to EUR 14.1m (prior year: EUR 14.8m). Besides general funding costs for existing loan liabilities, this figure has primarily consisted of expenses from unwinding the discount on lease liabilities since the introduction of IFRS 16. While general funding costs edged down in the first half of 2021, expenses for unwinding

the discount on lease liabilities went up slightly. Moreover, the prior-year figure had been adversely affected by impairment losses on loans to former Group entities.

The strong recovery of the operating business had a direct effect on the tax base. As a result, the Group had a **tax expense** of EUR 2.0m in the first half of this year, compared with tax income of EUR 2.6m in the prior year.

Thanks to the aforementioned significant improvement in its operating business, the Ströer Group reported **consolidated profit for the period** of EUR 15.4m in the second quarter (prior year: loss of EUR 45.2m) and EUR 6.2m in the first half of 2021 (prior year: loss of EUR 25.6m). **Adjusted consolidated profit for the period** amounted to EUR 26.1m in the second quarter (prior year: loss of EUR 17.1m) and EUR 27.1m in the half-year period (prior year: EUR 18.4m).

FINANCIAL POSITION

Liquidity and investment analysis

The following reconciliation relates exclusively to the continuing operations of the Ströer Group.

| EUR m | 6M 2021 | 6M 2020 |
|--|---------|---------|
| Cash flows from operating activities | 120.2 | 139.9 |
| Cash received from the disposal of intangible assets and property, plant, and equipment | 2.3 | 0.5 |
| Cash paid for investments in intangible assets and property, plant, and equipment | -39.9 | -51.0 |
| Cash paid for investments in investees accounted for using the equity method and financial assets | -0.1 | -3.3 |
| Cash received from and cash paid for the sale and acquisition of consolidated entities | -0.4 | 0.3 |
| Cash flows from investing activities | -38.1 | -53.5 |
| Cash flows from financing activities | -104.1 | 135.7 |
| Change in cash | -22.0 | 222.1 |
| Cash at the end of the period | 63.5 | 325.7 |
| Free cash flow before M&A transactions (incl. IFRS 16 payments for the principal portion of lease liabilities) | 0.4 | 14.0 |
| Free cash flow before M&A transactions | 82.7 | 89.4 |

In the figures for **cash flows from operating activities** in the **first half of 2021**, the growth of the Ströer Group's operating business was still largely obscured by the weakness of the first quarter caused by the pandemic. The Group's cash flows in the six-month period amounted to EUR 120.2m, which was down by EUR 19.7m year on year (prior year: EUR 139.9m). The positive contribution from the operating business – as primarily seen in the EUR 20.3m rise in EBITDA – was outweighed by negative factors, in particular the undesirable accumulations of working capital (EUR 29.3m). By contrast, the encouraging turnaround was much more evident in the figures for the **second quarter**. Although the second quarter saw a further negative year-on-year impact on cash flows from undesirable accumulations of working capital (EUR 27.8m), the Group was able to significantly increase its cash flows from operating activities to EUR 93.4m, a year-on-year rise of EUR 22.3m (prior year: EUR 71.2m).

Cash flows from investing activities amounted to a net outflow of EUR 38.1m in the first half of 2021, which was smaller than the net outflow of EUR 53.5m in the prior-year period. The main factor here was reduced capital expenditure on intangible assets and property, plant, and equipment, which at EUR 39.9m was down sharply year on year (prior year: EUR 51.0m); all other changes were immaterial. Overall, **free cash flow before M&A transactions** amounted to EUR 82.7m in the first half of the year and was thus unable to quite match the prior-year figure of EUR 89.4m due to the pandemic-related weakness of the first quarter. Adjusted for payments for the principal portion

of lease liabilities in connection with IFRS 16, free cash flow before M&A transactions was also down year on year at EUR 0.4m (prior year: EUR 14.0m).

The primary influences on **cash flows from financing activities** in the first six months of 2021 were payments of EUR 82.2m for the principal portion of lease liabilities in connection with IFRS 16 and cash payments of EUR 15.2m for the acquisition of further shares in equity investments. The prior-year figure had been affected by the precautionary drawdown of freely available credit lines that were held as additional bank deposits in view of the COVID-19 pandemic. Against this backdrop, cash flows from financing activities amounted to a net outflow of EUR 104.1m in the first half of 2021, compared with a net inflow of EUR 135.7m in the prior year.

The level of **cash** at the end of the second quarter stood at EUR 63.5m.

Financial structure analysis

Non-current liabilities rose by EUR 159.8m to EUR 1,543.7m at the end of the first half of 2021 (prior year: EUR 1,383.9m). This rise was essentially due to new non-current liabilities to banks. The additional liquidity provided by this borrowing was used to repay note loans that had become due and had been most recently recognized under current liabilities.

Conversely, **current liabilities** fell by EUR 154.2m to EUR 605.9m as at the reporting date (prior year: EUR 760.0m). This decrease was largely attributable to the aforementioned repayment of note loans that had become due.

Equity amounted to EUR 475.2m, which was only slightly lower than the figure at the end of 2020 of EUR 477.7m. The equity ratio stood at 18.1% at the end of the second quarter (prior year: 18.2%). Adjusted for the lease liabilities accounted for in accordance with IFRS 16, the equity ratio was 27.9% as at the reporting date (prior year: 27.8%).

Net debt

The Ströer Group bases the calculation of its net debt on the existing loan agreements with its lending banks. The additional lease liabilities that have had to be recognized since the introduction of IFRS 16 were excluded from the calculation of net debt both in the facility agreement and in the contract documentation for the note loans. This is because the contracting parties do not believe that the financial position of the Ströer Group has changed as a result of the new standard being introduced. To maintain consistency, the impact of IFRS 16 on EBITDA (adjusted) was also excluded from the calculation of the leverage ratio.

| EUR m | | Jun. 30, 2021 | Dec. 31, 2020 |
|-------------------------|--|---------------|---------------|
| (1) | Lease liabilities (IFRS 16) | 918.6 | 900.3 |
| (2) | Liabilities from the facility agreement | 306.1 | 165.5 |
| (3) | Liabilities from note loans | 349.7 | 476.6 |
| (4) | Liabilities to purchase own equity instruments Liabilities from dividends to be paid to non- | 29.8 | 29.8 |
| (5) | controlling interests | 0.3 | 8.0 |
| (6) | Other financial liabilities | 28.3 | 35.6 |
| (1)+(2)+(3)+(4)+(5)+(6) | Total financial liabilities | 1,632.8 | 1,615.8 |
| | Total financial liabilities excluding lease liabilities (IFRS 16) and liabilities to purchase | | |
| (2)+(3)+(5)+(6) | own equity instruments | 684.4 | 685.7 |
| (7) | Cash | 63.5 | 85.5 |
| (2)+(3)+(5)+(6)-(7) | Net debt | 620.9 | 600.2 |

Net debt increased from EUR 600.2m at the end of 2020 to EUR 620.9m as at June 30, 2021, a rise of EUR 20.7m. This was predominantly due to the adverse impact of the COVID-19 pandemic in the first quarter. The leverage ratio (defined as the ratio of net debt to EBITDA (adjusted)) stood at 2.30 at the end of the second quarter, which was almost unchanged on the ratio of 2.28 at the end of 2020. Furthermore, the leverage ratio was only marginally higher than the figure of 2.15 at the end of the second quarter of 2020. By contrast, the leverage ratio improved considerably compared with the end of the first quarter of 2021 (2.96).

NET ASSETS

Analysis of the asset structure

Non-current assets totaled EUR 2,302.8m at the end of the first half of 2021, which was virtually unchanged on the figure at the end of 2020 (prior year: EUR 2,301.6m). Within this line item, intangible assets edged down by EUR 24.5m – primarily owing to ongoing amortization – while property, plant, and equipment increased by EUR 18.3m due, in particular, to the growth of right-of-use assets pursuant to IFRS 16. There was also a small rise in deferred tax assets on the back of temporary differences between IFRS and local tax law.

The changes in **current assets** over the first six months of the year were also limited. Whereas inventories swelled by EUR 10.3m as a result of continued growth in the AsamBeauty Group, the level of cash fell by EUR 22.0m in connection with optimized cash management. Overall, current assets stood at EUR 322.0m as at the reporting date and were therefore only slightly higher than at the end of 2020 (prior year: EUR 320.1m).

FINANCIAL PERFORMANCE OF THE SEGMENTS

With effect from January 1, 2021, the Ströer Group amalgamated its entire OOH business (digital and classic) in the Out-of-Home Media segment. At the same time, the PLUS business activities were grouped in a further segment, Digital & Dialog Media. These changes take account of the way in which the business has developed over the past two years and reflect the Ströer Group's OOH+ strategy even more strongly. Statista and AsamBeauty, which are not part of the core business, have been included in a separate segment since this date. All prior-year figures have been restated.

| EUR m | Q2 2021 | Q2 2020 | Cha | ange | 6M 2021 | 6M 2020 | Cha | ange |
|--------------------------|---------|-----------------|------|--------|---------|---------|-----------|--------|
| Segment revenue, thereof | 152.3 | 103.7 | 48.7 | 47.0% | 250.2 | 283.4 | -33.2 | -11.7% |
| Classic OOH | 111.0 | 78.3 | 32.7 | 41.8% | 181.1 | 205.9 | -24.8 | -12.0% |
| Digital OOH | 29.3 | 15.1 | 14.2 | 94.1% | 46.8 | 54.6 | -7.9 | -14.4% |
| OOH Services | 12.0 | 10.3 | 1.7 | 17.0% | 22.3 | 22.9 | -0.6 | -2.4% |
| EBITDA (adjusted) | 64.0 | 33.2 | 30.8 | 93.0% | 100.2 | 116.3 | -16.1 | -13.9% |
| | | 10.0 percentage | | | | -1.0 p | ercentage | |
| EBITDA margin (adjusted) | 42.0% | 32.0% | | points | 40.0% | 41.0% | | points |

Out-of-Home Media

The **revenue** of the OOH Media segment decreased by EUR 33.2m to EUR 250.2m in the first half of 2021. Whereas lockdown measures implemented to contain the COVID-19 pandemic had still taken a heavy toll in the first quarter, out-of-home advertising benefited from the increasingly benign market conditions during the second quarter. In the second quarter, revenue increased significantly year on year across all product groups. This partly compensated for the decline in the first quarter.

The Classic OOH product group offers traditional out-of-home products to our customers. Its revenue went down by EUR 24.8m to EUR 181.1m in the first six months of 2021. This decline affected all analog forms of advertising in this product group, from traditional poster media to advertisements at bus and tram shelters and on public transport. The Digital OOH product group, which primarily consists of our digital out-of-home products (particularly public video and roadside screens), suffered the biggest relative falls in revenue in the reporting period. In absolute terms, its revenue went down by EUR 7.9m to EUR 46.8m. In the second quarter of 2021, however, Digital OOH recorded the strongest relative growth of the product groups. The marketing of our public video network was particularly severely affected by the pandemic-related lockdown measures in the first quarter. By contrast, our roadside screens were able to buck the wider market trend and generate a year-on-year increase in revenue. The continual expansion of the portfolio had a positive impact in this regard. Revenue in the OOH Services product group was almost on a par with the first half of 2020 at EUR 22.3m in the reporting period (prior year: EUR 22.9m). This product group includes the local marketing of digital products to small and medium-sized customers as well as smaller, complementary acquisitions that are the ideal addition to the customer-centric portfolio in the out-of-home advertising business.

The adverse impact of the COVID-19 pandemic on revenue, particularly from high-margin digital outof-home advertising products, was reflected in earnings despite a countervailing decrease in costs. However, EBITDA (adjusted) improved at a faster rate than revenue in the second quarter, rising from EUR 33.2m to EUR 64.0m. Nevertheless, the segment generated lower earnings in the first six months of the year and **EBITDA (adjusted)** for the reporting period came to EUR 100.2m (prior year: EUR 116.3m). The **EBITDA margin (adjusted)** stood at an impressive 40.0% in the first half of 2021 (prior year: 41.0%), despite the huge difficulties created by the pandemic.

| EUR m | Q2 2021 | Q2 2020 Change | | 6M 2021 | 6M 2020 | Ch | ange | |
|--------------------------|---------|----------------|------|---------|---------|-------|-----------|--------|
| Segment revenue, thereof | 174.9 | 120.4 | 54.5 | 45.4% | 335.5 | 274.7 | 60.8 | 22.1% |
| Digital | 101.1 | 78.9 | 22.2 | 28.2% | 186.6 | 173.8 | 12.9 | 7.4% |
| Dialog | 73.8 | 41.5 | 32.3 | 77.9% | 148.8 | 100.9 | 47.9 | 47.5% |
| EBITDA (adjusted) | 45.0 | 19.2 | 25.9 | >100% | 82.7 | 55.8 | 26.9 | 48.3% |
| | | 9.8 percentage | | | | 4.4 p | ercentage | |
| EBITDA margin (adjusted) | 25.7% | 15.9% | - | points | 24.7% | 20.3% | | points |

Digital & Dialog Media

Revenue in the Digital & Dialog Media segment rose by EUR 60.8m to EUR 335.5m in the first half of 2021. This segment also benefited from the pick-up of growth in the second quarter. The **Digital** product group, which encompasses our online marketing activities, increased its revenue by EUR 12.9m to EUR 186.6m in the six-month period as it more than made up for the first-quarter decrease in the second quarter. The first quarter was affected by the adverse impact of the COVID-19 pandemic and related lockdown measures in Germany. Within our broad-based publisher portfolio, our high-reach online portal t-online.de continued to withstand the general market pressures and generated a year-on-year increase in revenue. The **Dialog** product group comprises our call center activities and direct sales activities (door to door). Its revenue again rose sharply in the first six months of the year, jumping by EUR 47.9m to EUR 148.8m. This was partly attributable to the Dialog product group's low level of revenue in the comparative period as door-to-door-sales activities were officially prohibited in the period mid-March to May 2020 owing to the COVID-19 pandemic. At the same time, the situation created by the pandemic in the labor market was beneficial for the expansion of the sales organization in the two sales channels in the first quarter.

The very healthy business performance had a noticeable positive impact on earnings in the second quarter. Overall, the segment was able to significantly exceed the level of earnings reported a year earlier and **EBITDA (adjusted)** rose by 48.3% to EUR 82.7m in the first half of 2021 (prior year: EUR 55.8m). Against a backdrop of challenging market conditions, the **EBITDA margin (adjusted)** rose year on year to stand at 24.7% (prior year: 20.3%).

| EUR m | Q2 2021 | Q2 2020 | Cha | ange | 6M 2021 | 6M 2020 | Cha | inge |
|--------------------------|---------|-----------------|------|--------|---------|---------|-----------|--------|
| Segment revenue, thereof | 55.6 | 42.0 | 13.6 | 32.2% | 111.9 | 83.9 | 28.0 | 33.4% |
| Data as a Service | 24.5 | 16.4 | 8.1 | 49.2% | 47.6 | 34.7 | 12.9 | 37.1% |
| E-Commerce | 31.0 | 25.6 | 5.4 | 21.3% | 64.3 | 49.2 | 15.1 | 30.8% |
| EBITDA (adjusted) | 4.7 | 6.6 | -1.9 | -28.3% | 11.4 | 10.3 | 1.1 | 10.6% |
| | | -7.2 percentage | | | | -2.1 pe | ercentage | |
| EBITDA margin (adjusted) | 8.5% | 15.7% | | points | 10.2% | 12.3% | | points |

DaaS & E-Commerce

The DaaS & E-Commerce segment recorded a significant EUR 28.0m increase in **revenue** to EUR 111.9m in the first half of 2021. The **Data as a Service** product group saw a sharp EUR 12.9m rise to EUR 47.6m owing to Statista's continued growth both in Germany and internationally. The **E-Commerce** product group, in which AsamBeauty's business is reported, generated a further substantial EUR 15.1m increase in revenue to EUR 64.3m. All of the three main sales channels (e-com, TV sales, and retail) contributed to this positive trend.

Overall, the segment's **EBITDA (adjusted)** went up by 10.6% to EUR 11.4m in the reporting period (prior year: EUR 10.3m), which meant that the **EBITDA margin (adjusted)** was down only slightly year on year at 10.2% (prior year: 12.3%) despite the business growth and related expansion activities.

EMPLOYEES

As at June 30, 2021, the Ströer Group had 10,144 employees (December 31, 2020: 10,003). Of this total, 1,557 people were employed in DaaS & E-Commerce, 6,149 in Digital & Dialog Media, 2,089 in Out-of-Home Media, and 349 in the holding company.

OPPORTUNITIES AND RISKS

For a description of the opportunities and risks, please refer to the information in the group management report for the year ended December 31, 2020. This information still applies and can be found on pages 53 to 59 of the 2020 annual report.

With regard to the uncertainties surrounding the fallout from the global COVID-19 pandemic that are described in the 2020 annual report, we continue to assume that market conditions will increasingly recover over the course of 2021 as an ever greater proportion of the population is vaccinated. Nonetheless, it is very difficult to predict how the COVID-19 pandemic will continue to unfold and what the consequences would be of any fourth wave. In particular, renewed regional or even national lockdowns in Germany could adversely affect the Ströer Group's revenue and earnings.

All in all, and taking the risks of the COVID-19 pandemic into consideration, we continue to conclude that there are no risks at present that could jeopardize the Company's ability to continue as a going concern.

FORECAST

Assuming that any fourth wave of COVID-19 cases has no material adverse impact on the growth of the OOH business and taking account of the pent-up demand described in the 2020 annual report, the Board of Management anticipates revenue for the Ströer Group of around EUR 1.6b and EBITDA (adjusted) of between EUR 490m and EUR 510m in 2021 as a whole.

SUBSEQUENT EVENTS

Please refer to the disclosures in the notes to the consolidated interim financial statements for information on subsequent events.

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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CONSOLIDATED INCOME STATEMENT

| EUR k | Q2 2021 | Q2 2020 ^{1),2)} | 6M 2021 | 6M 2020 ^{1),2)} |
|--|----------|--------------------------|----------|--------------------------|
| | | | | |
| Revenue | 374,023 | 264,142 | 685,885 | 632,377 |
| Cost of sales | -232,537 | -213,088 | -444,705 | -441,832 |
| Gross profit | 141,486 | 51,054 | 241,180 | 190,544 |
| Selling expenses | -63,261 | -51,138 | -126,827 | -116,256 |
| Administrative expenses | -53,245 | -40,557 | -103,925 | -87,606 |
| Other operating income | 4,656 | 4,641 | 16,889 | 14,198 |
| Other operating expenses Share of the profit or loss of investees accounted for using the | -3,952 | -8,562 | -6,741 | -12,532 |
| equity method | 1,116 | 179 | 1,757 | -1,705 |
| Finance income | 400 | 832 | 573 | 1,150 |
| Finance costs | -7,090 | -9,239 | -14,681 | -15,980 |
| Profit or loss before taxes | 20,110 | -52,790 | 8,225 | -28,186 |
| Income taxes | -4,693 | 7,546 | -2,042 | 2,600 |
| Post-tax profit or loss from continuing operations | 15,416 | -45,245 | 6,183 | -25,587 |
| Consolidated profit or loss for the period | 15,416 | -45,245 | 6,183 | -25,587 |
| Thereof attributable to: | | | | |
| Owners of the parent | 13,252 | -48,318 | 532 | -30,705 |
| Non-controlling interests | 2,164 | 3,073 | 5,651 | 5,118 |
| | 15,416 | -45,245 | 6,183 | -25,587 |
| Earnings per share | | | | |
| Basic earnings per share (EUR) | 0.23 | -0.85 | 0.01 | -0.54 |
| Diluted earnings per share (EUR) | 0.23 | -0.85 | 0.01 | -0.54 |

| EUR k | Q2 2021 | Q2 2020 ^{1),2)} | 6M 2021 | 6M 2020 ^{1),2)} |
|--|---------|--------------------------|---------|--------------------------|
| | | | | |
| Consolidated profit or loss for the period | 15,416 | -45,245 | 6,183 | -25,587 |
| Other comprehensive income | | | | |
| Amounts that will not be reclassified | | | | |
| to profit or loss in future periods | | | | |
| Actuarial gains and losses | 0 | 0 | 0 | 0 |
| Income taxes | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 |
| Amounts that could be reclassified | | | | |
| to profit or loss in future periods | | | | |
| Exchange differences on translating foreign operations | 334 | 395 | 573 | -2,159 |
| Income taxes | 0 | 0 | 0 | 0 |
| | 334 | 395 | 573 | -2,159 |
| | | | | |
| Other comprehensive income, net of income taxes | 334 | 395 | 573 | -2,159 |
| | | | | |
| Total comprehensive income, net of income taxes | 15,750 | -44,849 | 6,756 | -27,745 |
| | | | | |
| Thereof attributable to: | | | | |
| Owners of the parent | 13,580 | -47,930 | 995 | -32,820 |
| Non-controlling interests | 2,170 | 3,081 | 5,761 | 5,075 |
| - | 15,750 | -44,849 | 6,756 | -27,745 |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

¹⁾ The comparative figures for the second quarter and first half of 2020 have been restated in accordance with IAS 8.41. Please refer to our disclosures in note 4 in the notes to the consolidated financial statements in our 2020 annual report.

²⁾ In the prior-year period, the post-tax profit or loss from discontinued operations had included an impairment loss of EUR 3.0m relating to the D+S 360° Group. This impairment loss was reclassified to the line item 'Share of the profit or loss of investees accounted for using the equity method' when the D+S 360° Group was classified as an investee accounted for using the equity method.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Assets (EUR k) | Jun. 30, 2021 | Dec. 31, 2020 |
|--|---------------|---------------|
| Non-current assets | | |
| Intangible assets | 1,077,941 | 1,102,423 |
| Property, plant, and equipment | 1,165,563 | 1,147,302 |
| Investments in investees accounted for using the equity method | 20,738 | 22,981 |
| Financial assets | 3,641 | 3,565 |
| Other financial assets | 848 | 1,785 |
| Other non-financial assets | 10,653 | 12,297 |
| Deferred tax assets | 23,391 | 11,205 |
| Total non-current assets | 2,302,776 | 2,301,558 |
| Current assets | | |
| Inventories | 25,847 | 15,542 |
| Trade receivables | 175,555 | 170,018 |
| Other financial assets | 12,421 | 11,282 |
| Other non-financial assets | 37,199 | 31,073 |
| Current tax assets | 7,508 | 6,684 |
| Cash | 63,500 | 85,469 |
| Total current assets | 322,030 | 320,068 |
| | | |
| Total assets | 2,624,806 | 2,621,626 |

| Equity and liabilities (EUR k) | Jun. 30, 2021 | Dec. 31, 2020 |
|---|---------------|---------------|
| Equity | | |
| Subscribed capital | 56,717 | 56,647 |
| Capital reserves | 758,690 | 754,877 |
| Retained earnings | -345,041 | -333,081 |
| Accumulated other comprehensive income/loss | -7,260 | -7,722 |
| | 463,107 | 470,721 |
| Non-controlling interests | 12,135 | 6,979 |
| Total equity | 475,242 | 477,700 |
| Non-current liabilities | | |
| Provisions for pensions and similar obligations | 44,763 | 44,949 |
| Other provisions | 24,025 | 27,497 |
| Financial liabilities | 1,466,870 | 1,298,756 |
| Trade payables | 1,144 | 1,144 |
| Deferred tax liabilities | 6,900 | 11,563 |
| Total non-current liabilities | 1,543,703 | 1,383,909 |
| Current liabilities | | |
| Other provisions | 65,870 | 65,348 |
| Financial liabilities | 165,891 | 317,048 |
| Trade payables | 224,743 | 241,936 |
| Other liabilities | 115,279 | 109,153 |
| Current income tax liabilities | 34,079 | 26,533 |
| Total current liabilities | 605,862 | 760,017 |
| | | |
| Total equity and liabilities | 2,624,806 | 2,621,626 |

CONSOLIDATED STATEMENT OF CASH FLOWS

| EUR k | 6M 2021 | 6M 2020 ^{1),2)} |
|---|---------------------|--------------------------|
| Cash flows from operating activities | | |
| Profit or loss for the period | 6,183 | -25,587 |
| Expenses (+)/income (–) from net finance income/costs and net tax income/expense | 16,151 | 12,230 |
| Amortization, depreciation, and impairment (+) on non-current assets | 58,968 | 79,626 |
| Depreciation and impairment (+) on right-of-use assets under leases (IFRS 16) | 95,902 | 90,677 |
| Share of the profit or loss of investees accounted for using the equity method | -1,757 | 1,705 |
| Cash received from profit distributions of investees accounted for using the equity method | 3,996 | 4,818 |
| Interest paid (–) in connection with leases (IFRS 16) | -9,179 | -8,161 |
| Interest paid (–) in connection with other financial liabilities | -2,889 | -3,088 |
| Interest received (+) | 26 | . 19 |
| Income taxes paid (–)/received (+) | -12,211 | -11,365 |
| Increase (+)/decrease (-) in provisions | -5,078 | -1,204 |
| Other non-cash expenses (+)/income (–) | -868 | -1,232 |
| Gain (–)/loss (+) on disposal of non-current assets | -1,104 | 103 |
| Increase (–)/decrease (+) in inventories, trade receivables, and other assets | -20,031 | 43,522 |
| Increase (+)/decrease (–) in trade payables and other liabilities | -7,905 | -42,157 |
| Cash flows from operating activities (continuing operations) | 120,203 | 139,908 |
| Cash flows from operating activities (discontinued operations) | 0 | 329 |
| Cash flows from operating activities | 120,203 | 140,237 |
| | | |
| Cash flows from investing activities | | |
| Cash received (+) from the disposal of intangible assets and property, plant, and equipment | 2,316 | 447 |
| Cash paid (–) for investments in intangible assets and property, plant, and equipment | -39,869 | -50,960 |
| Cash paid (-) for investments in investees accounted for using the equity method | -72 | -3,265 |
| Cash received (+) from/cash paid (-) for the sale of consolidated entities | 530 | 266 |
| Cash received (+) from/cash paid (-) for the acquisition of consolidated entities | -973 | 0 |
| Cash flows from investing activities (continuing operations) | -38,068 | -53,512 |
| Cash flows from investing activities (discontinued operations) | 0 | -12,676 |
| Cash flows from investing activities | -38,068 | -66,187 |
| Cash flows from financing activities | | |
| Cash flows from financing activities Cash received (+) from equity contributions | 1,283 | 0 |
| Dividend distributions (-) | -8,189 | -510 |
| Cash paid (–) for the acquisition of shares not involving a change of control | -15,197 | -3,030 |
| Cash received (+) from borrowings | 180,322 | 340,838 |
| Cash repayments (–) of borrowings | -180,122 | -126,244 |
| Cash payments (–) for the principal portion of lease liabilities (IFRS 16) | -180,111 -82,212 | -75,350 |
| | | |
| Cash flows from financing activities (continuing operations) | -104,104 | 135,704 |
| Cash flows from financing activities (discontinued operations) | 0 | 9,016 |
| Cash flows from financing activities | -104,104 | 144,721 |

| Cash at the end of the period | | |
|--|--------------------|-------------------|
| Change in cash (continuing operations) | -21,969 | 222,100 |
| Change in cash (discontinued operations) | 0 | -3,330 |
| Cash at the beginning of the period (continuing operations) | 85,469 | 103,603 |
| Cash at the beginning of the period (discontinued operations) | 0 | 3,330 |
| Cash at the end of the period (continuing operations) | 63,500 | 325,703 |
| | | |
| Cash at the end of the period (discontinued operations) | 0 | 0 |
| Cash at the end of the period (discontinued operations) Composition of cash | 0 | 0 |
| | 0 63,500 | 0 |
| Composition of cash | | 0 325,703 0 |

¹⁾ The comparative figures for the first half of 2020 have been restated in accordance with IAS 8.41. Please refer to our disclosures in note 4 in the notes to the consolidated financial statements in our 2020 annual report.

²⁾ In the prior-year period, the post-tax profit or loss from discontinued operations had included an impairment loss of EUR 3.0m relating to the D+S 360° Group. This impairment loss was reclassified to the line item 'Share of the profit or loss of investees accounted for using the equity method' when the D+S 360° Group was classified as an investee accounted for using the equity method.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | Subscribed capital | Capital reserves | Retained earnings | Accumulated other comprehensive income/loss Exchange differences on translating foreign | Total | Non- controlling interests | Total equity |
|---|--------------------|------------------|-------------------|---|---------|----------------------------------|-----------------|
| EUR k | | | | operations | | | |
| Jan. 1, 2020 ¹⁾ | 56,577 | 747,491 | -232,740 | -4,796 | 566,532 | 8,706 | 575,238 |
| Consolidated profit or loss for the period | 0 | 0 | -30,705 | 0 | -30,705 | 5,118 | -25,587 |
| Other comprehensive income | 0 | 0 | 0 | -2,115 | -2,115 | -44 | -2,159 |
| Total comprehensive income | 0 | 0 | -30,705 | -2,115 | -32,820 | 5,075 | -27,745 |
| Changes in the basis of consolidation | 0 | 0 | 0 | 0 | 0 | -1,235 | -1,235 |
| Share-based payment | 0 | 1,034 | 0 | 0 | 1,034 | 0 | 1,034 |
| Effects from changes in ownership interests in subsidiaries without loss of control | 0 | 0 | -1,495 | 0 | -1,495 | -425 | -1,920 |
| Obligation to purchase own equity instruments | 0 | 0 | 5,934 | 0 | 5,934 | -2,206 | 3,727 |
| Dividends | 0 | 0 | 0 | 0 | 0 | -279 | -279 |
| Jun. 30, 2020 ¹⁾ | 56,577 | 748,525 | -259,007 | -6,911 | 539,184 | 9,636 | 548,820 |

EUR k

| Jan. 1, 2021 | 56,647 | 754,877 | -333,081 | -7,722 | 470,721 | 6,979 | 477,700 |
|---|--------|---------|----------|--------|---------|--------|---------|
| Consolidated profit or loss for the period | 0 | 0 | 532 | 0 | 532 | 5,651 | 6,183 |
| Other comprehensive income | 0 | 0 | 0 | 463 | 463 | 110 | 573 |
| Total comprehensive income | 0 | 0 | 532 | 463 | 995 | 5,761 | 6,756 |
| Changes in the basis of consolidation | 0 | 0 | 0 | 0 | 0 | -762 | -762 |
| Share-based payment | 70 | 3,813 | 0 | 0 | 3,883 | 0 | 3,883 |
| Effects from changes in ownership interests in subsidiaries without loss of control | 0 | 0 | -10,374 | 0 | -10,374 | -1,451 | -11,825 |
| Obligation to purchase own equity instruments | 0 | 0 | -2,118 | 0 | -2,118 | 2,118 | 0 |
| Dividends | 0 | 0 | 0 | 0 | 0 | -511 | -511 |
| Jun. 30, 2021 | 56,717 | 758,690 | -345,041 | -7,260 | 463,107 | 12,135 | 475,242 |

¹⁾ The comparative figures have been restated in accordance with IAS 8.41. Please refer to our disclosures in note 4 in the notes to the consolidated financial statements in our 2020 annual report.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

General

1 Information on the Company and Group

Ströer SE & Co. KGaA is a listed corporation. The Company has its registered office at Ströer-Allee 1, 50999 Cologne, Germany. It is entered in the Cologne commercial register in department B under HRB no. 86922.

The purpose of Ströer SE & Co. KGaA and the entities (the 'Ströer Group' or the 'Group') included in the condensed consolidated interim financial statements ('consolidated interim financial statements') is the provision of services in the areas of media, advertising, marketing, and communication including, but not limited to, the marketing of out-of-home media and the brokerage and marketing of online advertising space. The Group markets all forms of out-of-home media, from traditional large formats and transport media through to digital media.

For a detailed description, please refer to the relevant information in our annual report for the year ended December 31, 2020.

2 Basis of presentation

The consolidated interim financial statements for the period January 1 to June 30, 2021 have been prepared in accordance with the requirements of IAS 34 'Interim Financial Reporting'. They must be read in conjunction with the consolidated financial statements for the period ended December 31, 2020.

The disclosures required by IAS 34 on changes to individual line items in the consolidated statement of financial position, consolidated income statement, and consolidated statement of cash flows are included in the interim group management report.

Due to rounding differences, figures in tables may differ slightly from the actual figures.

These consolidated interim financial statements and the interim group management report have not been reviewed by an auditor.

3 Accounting policies

New financial reporting standards

The figures disclosed in these consolidated interim financial statements were determined in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. The accounting policies applied in the consolidated interim financial statements were the same as those applied in the consolidated financial statements for the year ended December 31, 2020, except for the following changes.

Since January 1, 2021, the following standards issued or amended by the IASB or IFRIC and implemented in European law have been applied for the first time in the preparation of the consolidated interim financial statements:

- Interest Rate Benchmark Reform – Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4, and IFRS 16)

Initial application of these standards did not have any significant effects on the net assets, financial position, or financial performance of the Group.

COVID-19 pandemic – short-time working

As a result of the COVID-19 pandemic and the related decline in business activity, employees of the Ströer Group received government salary support for short-time working. From an accounting perspective, the salary support for short-time working was recognized in the Group's income statement as a deduction from personnel expenses. The salary support for short-time working totaled EUR 2.7m in the first half of 2021.

Restatement pursuant to IAS 8.41

The restatement pursuant to IAS 8.41 was disclosed in the consolidated financial statements for the year ended December 31, 2020. The capitalized development costs were adjusted by correcting the affected line items in the comparative period.

The following reconciliation shows the relevant restatements in the income statement for the first half of 2020:

| | According to 6M/Q2 2020 | | |
|--|----------------------------|-------------|----------|
| Consolidated income statement (extract) | report | Restatement | Restated |
| EUR k | 6M 2020 | | 6M 2020 |
| | | | |
| Cost of sales | -438,236 | -3,596 | -441,832 |
| Selling expenses | -115,890 | -366 | -116,256 |
| Administrative expenses | -87,174 | -432 | -87,606 |
| Income taxes | 2,589 | 11 | 2,600 |
| Consolidated profit or loss for the period | -21,202 | -4,384 | -25,587 |
| | | | |
| Thereof attributable to: | | | |
| Owners of the parent | -26,676 | -4,029 | -30,705 |
| Non-controlling interests | 5,474 | -356 | 5,118 |
| | | | |

There was no retrospective restatement of the statement of financial position as published as at December 31, 2020.

4 Accounting estimates

Preparation of the consolidated interim financial statements in compliance with IFRS requires assumptions and estimates to be made that have an impact on the figures disclosed in the consolidated financial statements or consolidated interim financial statements. The estimates are based on empirical data and other information on the transactions to be recognized. Actual results may differ from such estimates. The same accounting estimate procedures and assumptions as used in the consolidated financial statements for the year ended December 31, 2020 were applied to the estimates shown in these consolidated interim financial statements.

5 Related party disclosures

For the disclosures on related parties, please refer to the consolidated financial statements for the year ended December 31, 2020. There were no material changes between that date and June 30, 2021.

6 Segment information

The Ströer Group has grouped its business activities into three segments that operate independently in the market, working in close cooperation with the Group holding company Ströer SE & Co. KGaA. The three segments are Out-of-Home Media, Digital & Dialog Media, and DaaS & E-Commerce.

While the Classic OOH, Digital OOH, and OOH Services product groups are allocated to the Out-of-Home Media segment, the Digital & Dialog Media segment comprises the Digital and Dialog product groups. The DaaS & E-Commerce segment consists of the Data as a Service and E-Commerce product groups.

The following table shows the reconciliation of segment earnings to the figures included in the consolidated financial statements:

| EUR k | Q2 2021 | Q2 2020 |
|--|---------|---------|
| EBITDA (adjusted) – total segment earnings | 113,741 | 58,933 |
| Reconciliation items | -6,950 | -3,628 |
| EBITDA (adjusted) – Group | 106,791 | 55,305 |
| Adjustments (exceptional items) | -621 | -10,584 |
| EBITDA | 106,170 | 44,721 |
| Depreciation and impairment on right-of-use assets under leases (IFRS 16)) | -48,387 | -46,213 |
| Amortization, depreciation, and impairment on other non-current assets | -30,983 | -42,890 |
| Net finance income/costs | -6,690 | -8,407 |
| Profit or loss before taxes | 20,110 | -52,790 |

| EUR k | 6M 2021 | 6M 2020 |
|--|---------|---------|
| EBITDA (adjusted) – total segment earnings | 194,349 | 182,439 |
| Reconciliation items | -14,106 | -10,217 |
| EBITDA (adjusted) – Group | 180,243 | 172,222 |
| Adjustments (exceptional items) | -3,039 | -15,275 |
| EBITDA | 177,203 | 156,947 |
| Depreciation and impairment on right-of-use assets under leases (IFRS 16)) | -95,902 | -90,677 |
| Amortization, depreciation, and impairment on other non-current assets | -58,968 | -79,626 |
| Net finance income/costs | -14,108 | -14,830 |
| Profit or loss before taxes | 8,225 | -28,186 |

REPORTING BY OPERATING SEGMENT

| EUR k | OOH Media | Digital & Dialog Media | DaaS & E-Commerce | Reconciliation | Group | EUR k | OOH Media | Digital & Dialog Media | DaaS & E-Commerce | Reconciliation | Group |
|-------------------|-----------|---------------------------|----------------------|----------------|---------|-------------------|-----------|---------------------------|----------------------|----------------|---------|
| Q2 2021 | | y | | | • | 6M 2021 | | | | | |
| External revenue | 145,151 | 173,355 | 55,517 | 0 | 374,023 | External revenue | 241,683 | 332,344 | 111,857 | 0 | 685,885 |
| Internal revenue | 7,189 | 1,588 | 37 | -8,815 | 0 | Internal revenue | 8,556 | 3,145 | 54 | -11,755 | 0 |
| Segment revenue | 152,340 | 174,944 | 55,554 | -8,815 | 374,023 | Segment revenue | 250,240 | 335,488 | 111,911 | -11,755 | 685,885 |
| EBITDA (adjusted) | 63,974 | 45,045 | 4,723 | -6,950 | 106,791 | EBITDA (adjusted) | 100,199 | 82,712 | 11,438 | -14,106 | 180,243 |
| Q2 2020 | | | | | | 6M 2020 | | | | | |
| External revenue | 102,573 | 119,563 | 42,005 | 0 | 264,142 | External revenue | 275,516 | 272,978 | 83,883 | 0 | 632,377 |
| Internal revenue | 1,077 | 796 | 12 | -1,885 | 0 | Internal revenue | 7,923 | 1,716 | 30 | -9,669 | 0 |
| Segment revenue | 103,650 | 120,360 | 42,018 | -1,885 | 264,142 | Segment revenue | 283,439 | 274,694 | 83,913 | -9,669 | 632,377 |
| EBITDA (adjusted) | 33,155 | 19,193 | 6,585 | -3,628 | 55,305 | EBITDA (adjusted) | 116,321 | 55,778 | 10,340 | -10,217 | 172,222 |

REPORTING BY PRODUCT GROUP

| EUR k | Classic OOH | Digital OOH | OOH Services | Digital | Dialog | Data as a Service | E-Commerce | Recon- ciliation | Group | EUR k | Classic OOH | Digital OOH | OOH Services | Digital | Dialog | Data as a Service | E-Commerce | Recon- ciliation | Group |
|--------------------|----------------|----------------|-----------------|---------|--------|----------------------|------------|---------------------|---------|--------------------|----------------|----------------|-----------------|---------|---------|----------------------|------------|---------------------|---------|
| Q2 2021 | | | | | | | | | | 6M 2021 | | | | | | | | | |
| Segment revenue | 111,035 | 29,271 | 12,035 | 101,133 | 73,811 | 24,508 | 31,046 | -8,815 | 374,023 | Segment revenue | 181,144 | 46,774 | 22,322 | 186,640 | 148,848 | 47,615 | 64,296 | -11,755 | 685,885 |
| Q2 2020 | | | | | | | | | | 6M 2020 | | | | | | | | | |
| Segment revenue | 78,288 | 15,078 | 10,284 | 78,878 | 41,481 | 16,429 | 25,588 | -1,885 | 264,142 | Segment revenue | 205,942 | 54,631 | 22,866 | 173,762 | 100,932 | 34,739 | 49,174 | -9,669 | 632,377 |

7 Reconciliation: organic growth

The following tables present the reconciliation to organic revenue growth. For the first half of 2021, they show that the increase in revenue (excluding foreign exchange rate effects) of EUR 56.4m and adjusted revenue for the prior year of EUR 635.7m gives organic revenue growth of 8.9%.

| EUR k | Q2 2021 | Q2 2020 |
|---|---------|----------|
| Revenue for Q2 of prior year (reported) | 264,142 | 392,716 |
| Disposals | -2,739 | -3,666 |
| Acquisitions | 5,127 | 1,831 |
| Revenue for Q2 of prior year (adjusted) | 266,530 | 390,882 |
| Foreign exchange rate effects | -3,324 | -595 |
| Organic revenue growth | 110,816 | -126,145 |
| Revenue for Q2 of current year (reported) | 374,023 | 264,142 |

| EUR k | 6M 2021 | 6M 2020 |
|---|---------|----------|
| Revenue for 6M of prior year (reported) | 632,377 | 743,545 |
| Disposals | -5,859 | -7,526 |
| Acquisitions | 9,222 | 2,571 |
| Revenue for 6M of prior year (adjusted) | 635,740 | 738,590 |
| Foreign exchange rate effects | -6,221 | -752 |
| Organic revenue growth | 56,365 | -105,461 |
| Revenue for 6M of current year (reported) | 685,885 | 632,377 |

8 Reconciliation of the consolidated income statement to the management key figures

| Q2 2021 EUR m | Income statement in accordance with IFRS | Reclassification of amortization, depreciation, and impairment | Reclassification of adjustment items | Income statement for management accounting purposes | depreciation from purchase price | Exchange rate effects from intragroup loans | Tax normalization | Elimination of adjustment items and impairment losses | Adjusted income statement Q2 2021 | Adjusted income statement Q2 2020 |
|--|--|---|--|---|-------------------------------------|--|----------------------|---|--|--|
| Revenue | 374.0 | | | 374.0 | | | | | 374.0 | 264.1 |
| Cost of sales | -232.5 | 68.3 | -1.8 | -166.0 | | | | | -166.0 | -135.6 |
| Selling expenses | -63.3 | | | | | | | | | |
| Administrative expenses | -53.2 | | | | | | | | | |
| Total selling and administrative expenses | -116.5 | 11.1 | 2.9 | -102.5 | | | | | -102.5 | -74.5 |
| Other operating income | 4.7 | | | | | | | | | |
| Other operating expenses | -4.0 | | | | | | | | | |
| Total other operating income and other operating expenses | 0.7 | 0.0 | -0.5 | 0.2 | | | | | 0.2 | 1.0 |
| Share of the profit or loss of investees accounted for using the equity method | 1.1 | | | 1.1 | | | | | 1.1 | 0.2 |
| EBITDA (adjusted) | | | | 106.8 | | | | | 106.8 | 55.3 |
| Amortization, depreciation, and impairment | | -79.4 | | -79.4 | 7.8 | | | 4.2 | -67.3 | -68.7 |
| EBIT (adjusted) | | | | 27.4 | 7.8 | | | 4.2 | 39.5 | -13.4 |
| Adjustments | | | -0.6 | -0.6 | | | | 0.6 | 0.0 | 0.0 |
| Net finance income/costs | -6.7 | | | -6.7 | | -0.2 | | 0.0 | -6.9 | -7.0 |
| Income taxes | -4.7 | | | -4.7 | | | -1.8 | | -6.5 | 3.2 |
| Consolidated profit or loss for the period from continuing operations | 15.4 | 0.0 | 0.0 | 15.4 | 7.8 | -0.2 | -1.8 | 4.9 | 26.1 | -17.1 |

| 6M 2021 EUR m | Income statement in accordance with IFRS | | Reclassification of adjustment items | Income statement for management accounting purposes | Amortization and depreciation from purchase price | Exchange rate effects from intragroup loans | Tax normalization | Elimination of adjustment items and impairment losses | Adjusted income statement 6M 2021 | Adjusted income statement 6M 2020 |
|--|--|--------|--|---|---|--|----------------------|---|--|--|
| Revenue | 685.9 | | | 685.9 | | | | | 685.9 | 632.4 |
| Cost of sales | -444.7 | 133.3 | -1.7 | -313.1 | | | | | -313.1 | -294.1 |
| Selling expenses | -126.8 | | | | | | | | | |
| Administrative expenses | -103.9 | | | | | | | | | |
| Total selling and administrative expenses | -230.8 | 21.5 | 5.6 | -203.6 | | | | | -203.6 | -171.1 |
| Other operating income | 16.9 | | | | | | | | | |
| Other operating expenses | -6.7 | | | | | | | | | |
| Total other operating income and other operating expenses | 10.1 | 0.0 | -0.8 | 9.3 | | | | | 9.3 | 6.8 |
| Share of the profit or loss of investees accounted for using the equity method | 1.8 | | | 1.8 | | | | | 1.8 | -1.7 |
| EBITDA (adjusted) | | | | 180.2 | | | | | 180.2 | 172.2 |
| Amortization, depreciation, and impairment | | -154.9 | | -154.9 | 16.1 | | | 6.2 | -132.6 | -137.2 |
| EBIT (adjusted) | | | | 25.4 | 16.1 | | | 6.2 | 47.7 | 35.0 |
| Adjustments | | | -3.0 | -3.0 | | | | 3.0 | 0.0 | 0.0 |
| Net finance income/costs | -14.1 | | | -14.1 | | 0.4 | | 0.0 | -13.7 | -13.2 |
| Income taxes | -2.0 | | | -2.0 | | | -4.7 | | -6.8 | -3.4 |
| Consolidated profit or loss for the period from continuing operations | 6.2 | 0.0 | 0.0 | 6.2 | 16.1 | 0.4 | -4.7 | 9.2 | 27.1 | 18.4 |

Selected notes to the consolidated income statement, consolidated statement of financial position, and consolidated statement of cash flows and other notes

9 Seasonality

The Group's revenue and earnings are seasonal in nature. While the fourth quarter is generally characterized by significantly higher revenue and earnings, the first quarter in particular tends to be somewhat weaker. In the context of the Covid-19 pandemic, however, this seasonality was overshadowed by the shutdown measures and the resulting effects on the Ströer Group's operating business both in the reporting period and in the previous year.

10 Disclosures on acquisitions

Transactions not involving a change of control

The Ströer Group's acquisitions in the first six months of 2021 included the remaining shares in Yieldlove GmbH (49.0%). The purchase price for the acquired shares was EUR 11.6m.

The acquisitions were each presented as a transaction between shareholders in accordance with IFRS 10. The transactions mainly affected the consolidated retained earnings of the shareholders of Ströer SE & Co. KGaA.

11 Financial instruments

The following table shows the financial assets and liabilities measured and recognized at fair value on a recurring basis as at June 30, 2021 and December 31, 2020:

| | | Carrying amount pursuant to IFRS 9 | | | | | |
|--|-------------------------|------------------------------------|-----------|---|-----------------------|---------------------|--|
| | | Fair value | | | | | |
| | Measure- | <i>c</i> | | through | | e : | |
| | ment | Carrying amount as | | other | Fair value through | Fair value as at | |
| | category pursuant to | amount as at Jun. 30, | Amortized | compre- hensive | profit | Jun. 30, | |
| EUR k | IFRS 9 | 2021 | cost | income | or loss | 2021 | |
| Assets | | | | | | | |
| Cash | AC | 63,500 | 63,500 | | | 63,500 | |
| Trade receivables | AC | 175,555 | 175,555 | | | 175,555 | |
| Other non-current financial assets | AC | 848 | 848 | | | 848 | |
| Other current financial assets | AC | 12,421 | 12,421 | | | 12,421 | |
| Equity instruments measured at fair value through other comprehensive income | FVTOCI | 3,641 | | 3,641 ¹ | | 3,641 | |
| Equity and liabilities | | | | | | | |
| Trade payables | AC | 225,887 | 225,887 | | | 225,887 | |
| Non-current financial liabilities ² | AC | 1,436,856 | 1,436,856 | | | 1,436,856 | |
| Current financial liabilities ² | AC | 165,732 | 165,732 | | | 165,732 | |
| Contingent purchase price liabilities | FVTPL | 378 | | | 378 | 378 | |
| Obligation to purchase own equity instruments | AC | 29,796 | 29,796 | | | 29,796 | |
| Thereof aggregated by measurement category pursuant to IFRS 9: Assets measured at amortized cost | t AC | 252,325 | 252,325 | | | 252,325 | |
| Equity instruments measured at fair value through other comprehensive income | FVTOCI | 3,641 | | 3.641 ¹ | | 3,641 | |
| Financial liabilities measured at fair value through profit or | | , | | 5/611 | | | |
| loss | FVTPL | 378 | | | 378 | 378 | |
| Financial liabilities measured at amortized cost | AC | 1,858,270 | 1,858,270 | | | 1,858,270 | |
| | | | | | | | |
| | Measure- ment | Carrying amount as | | Fair value through other compre- | Fair value through | Fair value as at | |
| | category pursuant to | at Dec. 31, | Amortized | hensive | profit | Dec. 31 | |
| EUR k | IFRS 9 | 2020 | cost | income | or loss | 2020 | |
| Assets | | | | | | | |
| Cash | AC | 85,469 | 85,469 | | | 85,469 | |
| Trade receivables | AC | 170,018 | 170,018 | | | 170,018 | |
| Other non-current financial assets | AC | 1,785 | 1,785 | | | 1,785 | |
| Other current financial assets | AC | 11,282 | 11,282 | | | 11,282 | |
| Equity instruments measured at fair value through other comprehensive income | FVTOCI | 3,565 | | 3,565 ¹ | | 3,565 | |
| Fourier and linking | | | | | | | |

Equity and liabilities 243,080 243,080 243,080 Trade payables AC 1,268,582 1,268,582 Non-current financial liabilities² 1,268,582 AC 314,871 314,871 314,871 Current financial liabilities² AC Contingent purchase price liabilities FVTPL 2,555 2,555 2,555

| Obligation to purchase own equity instruments | AC | 29,796 | 29,796 | | 29,796 |
|---|----------|-----------|-----------|--------------------|-----------|
| | | | | | |
| Thereof aggregated by measurement category pursuant to IFRS 9: | | | | | |
| Assets measured at amortized cost | AC | 268,553 | 268,553 | | 268,553 |
| Equity instruments measured at fair value through other comprehensive income | EV JEOCI | 3,565 | | | 2 565 |
| | FVTOCI | 3,303 | | 3,565 ¹ | 3,565 |
| Financial liabilities measured at fair value through profit or | | | | | |
| loss | FVTPL | 2,555 | | 2,55 | 5 2,555 |
| Financial liabilities measured at amortized cost | AC | 1,856,329 | 1,856,329 | | 1,856,329 |

¹ Other equity investments (Level 3).

² Excluding the obligation to purchase own equity instruments and excluding contingent purchase price liabilities (Level 3).

Due to the short terms of cash, trade receivables, trade payables, other financial assets, and current financial liabilities, it is assumed that the fair values correspond to the carrying amounts (Level 2 fair values).

The fair values of the liabilities to banks included in non-current financial liabilities are calculated as the present values of the estimated future cash flows, taking into account Ströer's own credit risk (Level 2 fair values). Market interest rates with matching maturities are used for discounting. It is therefore assumed that the carrying amount of non-current financial liabilities is equal to the fair value as at the reporting date.

The fair value hierarchy levels and their application in respect of the Group's assets and liabilities are described below:

- Level 1: Quoted market prices are available in active markets for identical assets or liabilities. The quoted market price for the financial assets held by the Group is equivalent to the current bid price. These instruments are assigned to Level 1.
- Level 2: Quoted or market prices for similar financial instruments in an active market or for identical or similar financial instruments in a market that is not active or inputs other than quoted market prices that are based on observable market data. An instrument is assigned to Level 2 if all significant inputs required to determine the fair value of the instrument are observable in the market.
- Level 3: Valuation techniques that use inputs that are not based on observable market data. Instruments assigned to Level 3 include, in particular, unquoted equity instruments.

Changes in the assessment of the level to be used for measuring the assets and liabilities are made at the time that any new facts are established. At present, there are contingent purchase price liabilities from acquisitions that are all assigned to Level 3. There were no material changes to the valuation techniques used as at December 31, 2020.

12 Subsequent events

No material events have occurred since the reporting date.

Cologne, August 17, 2021

Udo Müller Co-CEO

Hundey

Christian Schmalzl Co-CEO

anda Daver

Dr. Christian Baier COO

and and

Henning Gieseke CFO

RESPONSIBILITY STATEMENT

To the best of our knowledge, and in accordance with the applicable financial reporting principles for interim financial reporting, the condensed consolidated interim financial statements give a true and fair view of the net assets, financial position, and financial performance of the Group, and the interim group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected future development of the Group for the remaining months of the financial year.

Cologne, August 17, 2021

Ströer SE & Co. KGaA represented by: Ströer Management SE (general partner)

Udo Müller Co-CEO

dunley

Christian Schmalzl Co-CEO

anda Daver

Dr. Christian Baier COO

and and

Henning Gieseke CFO

FINANCIAL CALENDAR

September 3, 2021Virtual shareholder meetingNovember 10, 20219M/Q3 2021 quarterly statement

CONTACTS AND EDITORIAL INFORMATION

IR CONTACT

Ströer SE & Co. KGaA

Christoph Löhrke Head of Investor Relations / Credit Relations Ströer-Allee 1 . 50999 Cologne Phone: +49 (0)2236 9645 356 Fax: +49 (0)2236 9645 6356 <u>ir@stroeer.de</u> / <u>cloehrke@stroeer.de</u>

PRESS CONTACT

Ströer SE & Co. KGaA Marc Sausen Director of Corporate Communications Ströer-Allee 1 . 50999 Cologne Phone: +49 (0)2236 9645 246 Fax: +49 (0)2236 9645 6246 presse@stroeer.de / msausen@stroeer.de

Publisher

Ströer SE & Co. KGaA Ströer-Allee 1 . 50999 Cologne Phone: +49 (0)2236 9645 0 Fax: +49 (0)2236 9645 299 info@stroeer.de

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This half-year financial report was published on August 17, 2021 and is available in German and English. In the event of inconsistencies, the German version shall prevail.

DISCLAIMER

This half-year financial report contains forward-looking statements that entail risks and uncertainties. The actual business performance and results of Ströer SE & Co. KGaA and of the Group may differ significantly from the assumptions made in this half-year financial report. This half-year financial report does not constitute an offer to sell or an invitation to submit an offer to purchase securities of Ströer SE & Co. KGaA. There is no obligation to update the statements made in this half-year financial report.

Publisher

Ströer SE & Co. KGaA Ströer-Allee 1 . 50999 Cologne Germany Phone: +49 (0)2236 9645 0 Fax: +49 (0)2236 9645 299 <u>info@stroeer.de</u>